



Insurance Broker

Location	Brigstock, NN14 3NA (this role requires daily travel)
Hours	9am – 5pm (this role may require additional hours due to travelling distances)
Contract Type	Full Time
Salary	Competitive, based on experience and knowledge

Overall objective:

To manage a book of business of existing clients and develop a pipeline of new business in relation to agricultural and commercial insurance, whilst ensuring full FCA compliance.

To generate revenue for the business and ensure a quality service is provided to all clients in accordance with their needs and requirements.

Personal Specification

Criteria	Essential	Desirable
Knowledge and experience	<ol style="list-style-type: none"> 1. Extensive knowledge of most agricultural and commercial insurance products 2. Previous experience working as an insurance broker 3. Experience of dealing with clients at face to face meetings and over the phone 4. Building a strong and sustainable working relationship 	<ol style="list-style-type: none"> 1. Experience of delegating work to an account handler 2. Experience in negotiating with insurers



Skills	<ol style="list-style-type: none"> 1. Proven track record in sales and achieving growth 2. Confident and expert communicator 3. Self-managing and able to organise own workload 	<ol style="list-style-type: none"> 1. Effective diary management 2. Experience working with the Acturis IT System 3. IT Skills – Working with Microsoft Outlook, Word and Excel
Qualifications	<ol style="list-style-type: none"> 1. GCSE's in English and Math 2. CIPD Hours 	<ol style="list-style-type: none"> 1. Cert CII Qualified
Other Requirements	<ol style="list-style-type: none"> 1. Full Driving License 2. Own Vehicle 3. Motivation 	

The above list of duties and responsibilities is not exhaustive, and you are obliged to agree within reason to undertake other duties over and above those listed.

How to apply for this position.

Please send your CV and covering letter to careers@acresinsurance.co.uk